

Message Text

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PAGE 01 CAIRO 01569 111509Z

44

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TO SECSTATE WASHDC 2056

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UNCLAS CAIRO 1569

E.O. 11652: N/A

TAGS: BGEN, EG

SUBJECT: COMMERCIAL ASSISTANCE

REFERENCE: STATE 027231

1. RE INQUIRY BY BALLAGH AND THRALL, CERTIFICATIONS REQUESTED BY GOE AUTHORITIES PROBABLY RELATE TO DESIGNATION OF REPRESENTATIVE RATHER THAN BONA FIDES AS SUBSIDIARY OF AN AMERICAN FIRM. AS NORMAL PRACTICE, GOE REQUIRES REPRESENTATIVE TO HAVE NOTARIZED LETTER ON COMPANY STATIONARY INDICATING SUCH STATUS. THIS NOTARIZED LETTER MUST BE ACCOMPANIED BY A STATE GOVERNMENT CERTIFICATION OF VALIDITY OF NOTARIZATION. IN TURN, THE SEAL OF THE STATE GOVERNMENT MUST BE AUTHENTICATED BY DEPT. OF STATE. AFTER THESE PROCEDURES ARE COMPLETED, EGYPTIAN EMBASSY IN WASHINGTON WILL CERTIFY SEAL OF DEPT OF STATE.

2. ALTHOUGH THIS PROCEDURE APPEARS CUMBERSOME, IT IS NECESSARY IN THREE TYPES OF SITUATIONS: (A) FOR A REPRESENTATIVE TO SIGN A CONTRACT WITH THE GOE; (B) TO DESIGNATE AN EGYPTIAN REPRESENTATIVE; AND, (C) AS A PART OF FORMALITIES IN DESIGNATING A NON-EGYPTIAN COMPANY REPRESENTATIVE RESIDENT IN CAIRO. IN LAST CASE, COMPANY WILL HAVE TO MAKE AN INITIAL TRANSFER OF HARD CURRENCY INTO EGYPTIAN POUNDS THROUGH A LOCAL BANK AT OFFICIAL RATE TO COVER COMPANY EXPENSES. WITH DULY NOTARIZED LETTER OF DESIGNATION AS A REPRESENTATIVE AND DOCUMENTS SHOWING CURRENCY TRANSFER, NON-EGYPTIAN COMPANY REPRESENTATIVE CAN GET RESIDENT

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PERMISSION AND A MULTIPLE ENTRY VISA INTO EGYPT. FOR TAX

REASONS, NON-EGYPTIAN FOREIGN COMPANY REPRESENTATIVE SHOULD
NOT CONCLUDE ANY BUSINESS TRANSACTIONS IN EGYPT DIRECTLY,
I.E. A TRANSACTION WOULD BE BETWEEN PARENT COMPANY OUTSIDE
EGYPT AND EGYPTIAN FIRM OR GOVERNMENT ENTITY.
EILTS

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